

KQED



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Media Impact Funders, October 29, 2019

Tech Platforms: Opportunities and Challenges for Journalism



KQED

—
Local owned

\$90m (only 7% gov)

220k members

**Reach nearly half
Bay Area each
week**



KQED

**Regional news
and information**

100 person newsroom





Regional news and information across public media

**4,000+ newsroom
\$1 billion+ annual revenue
3 million+ annual donors**

TECH PLATFORMS



Publishers want



Journalism business models

Licencing, reader revenue, advertising..., especially local.

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Relationship with the audience

Reduce disintermediation (e.g. email newsletter sign-up, subscribe, donate).

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On-platform publisher controls

Tools and user and usage data (e.g. tell me more, Subscribe with Google, use based prompts).

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Display and ranking are editorial functions

Regardless of by human or algorithm. More opacity. Plurality of perspectives.

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Mitigate harmful journalism effects of atomization

Context, brand, attribution; labeling (e.g. differentiation of opinion vs. news).

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Open standards and open web

(e.g. web/HTML, podcasting/RSS, vs. closed environment of Facebook, Apple News.)

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Open standards and open web

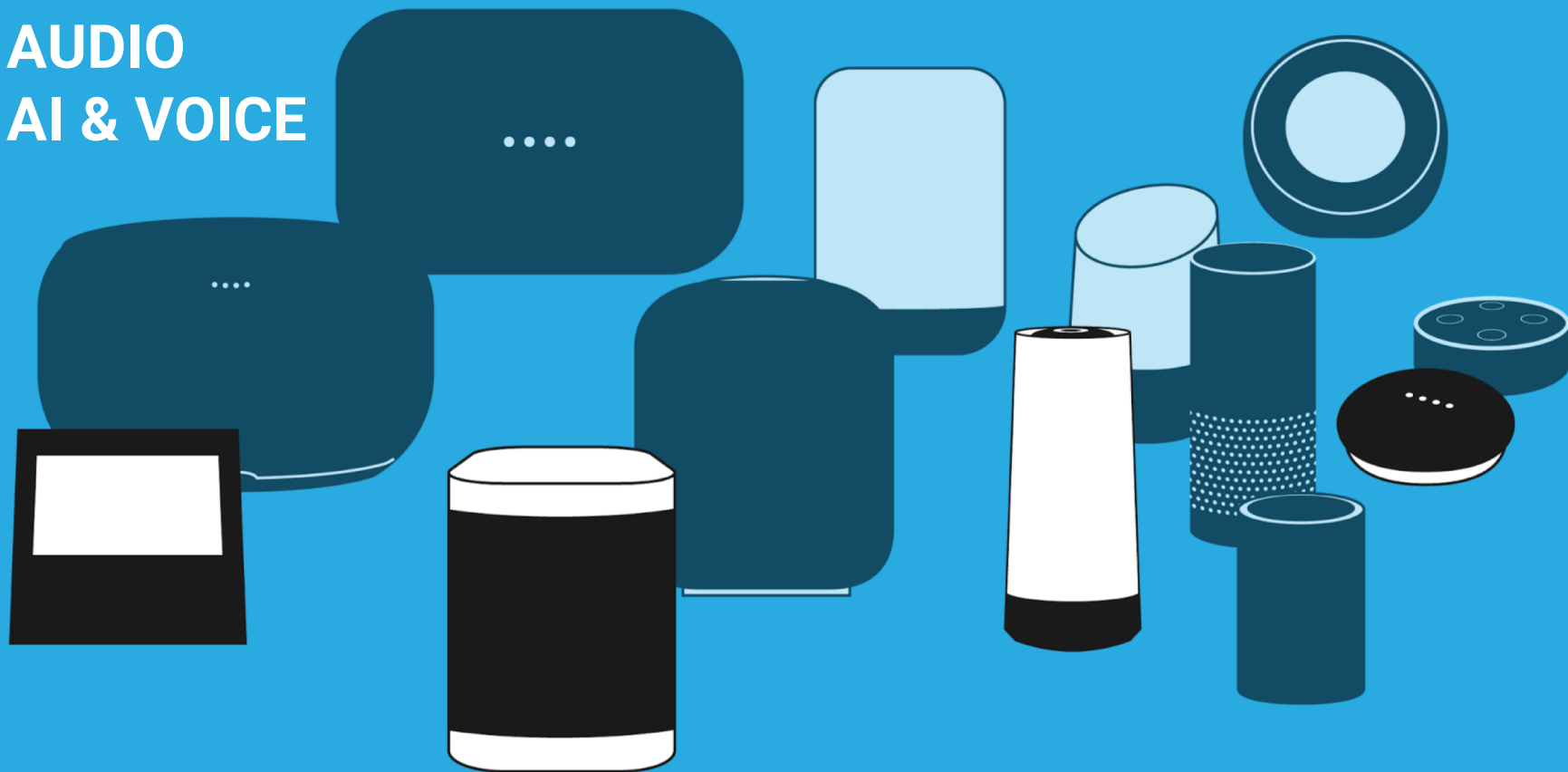
(e.g. web/HTML, podcasting/RSS, vs. closed environment of Facebook, Apple News.)



Local geography as key signal

Geolocation; primary sources; local is more trusted.

AUDIO AI & VOICE



Your Daily Drive

Get up to speed with a new playlist of music & news made just for you.



5:32 4

Your Daily Drive

PLAY

Fasting: What's the Skinny?
Shots of Science Vs
Fasting diets are all the rage right now and health-fluencers claim it can help you burn f...
YESTERDAY • 8MIN

Old Town Road - Diplo Remix
Lil Nas X, Billy Ray Cyrus, Diplo...

Never Growing Up
Mathieu Koss, Aloe Blacc • Nev...

Rescue Me (feat. Alex Newell)
DJ D-Sol, Alex Newell • Rescue M...

I Don't Care (with Justin Bieb...
Ed Sheeran, Justin Bieber, Jonas Bl...

October 26, 2019: Sylvia Likens
Today in True Crime
On this day in 1965, teenager Sylvia Likens dies of the injuries inflicted by her foster mot...

Rescue Me (feat. Alex Newell) • DJ D-Sol
Devices Available

Home Search Your Library

**ALEXA, PLAY
KQED
NPR
MORNING EDITION
THE NEWS**



HEY GOOGLE,
PLAY THE NEWS



NEWS ON GOOGLE ASSISTANT

"PLAY THE NEWS"

INTROS/OUTROS

PLAY "KOED"

DONATE

SUBSCRIBE

PERSONALIZED
GEO-LOCATED
ALGORITHMIC

News on Google Assistant (BETA)

News on Google Assistant enables users to discover and engage with your news content across multiple devices and media formats. Users can encounter your news content when they use a Google Assistant-enabled device in the following ways:



Find the latest news

Discover audio and video news content from specific content categories and news



Top Stories

Browse the Top Stories news carousel in the Google Assistant app



Google Home

Hear answers to topical news queries through text-to-speech on Google Home



Conversations

Interact directly with preferred news sources on Google Assistant



Veteran journalist Cokie Roberts dies at 75

38 mins ago • 01:14 • NPR News Now



Israel votes in repeat election

12 mins ago • 00:15 • AP Audio Stories



Navigation Center for homeless to expand

14 hours ago • 00:41 • KQED Newscast



San Francisco Library eliminates overdue fines

2 hours ago • 00:39 • KQED Newscast



Trump makes rare visit to California

2 hours ago • 00:45 • Associated Press



Pentagon urges restraint after strikes on Saudi oil facilities

5 hours ago • 03:46 • The Daily 202



PUBLISHER OWN OWNED & OPERATED PLATFORMS

Full control

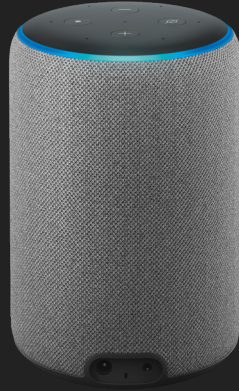
Journalism as mission

User and usage data

PUBLISHER OWN OWNED & OPERATED



**PUBLISHER
OWN OWNED &
OPERATED**



**GIVE ME
BBC NEWS**

PUBLISHER OWN OWNED & OPERATED

ANDROID AUTO

AMAZON ECHO

GOOGLE HOME

SPOTIFY COMMUTE

KQED & NPR APP

POCKET CASTS

DISTRIBUTION



NPR ONE

ENGINE

AUTHORIZATION

IDENTITY

PERSONALIZATION

LISTENING

READING

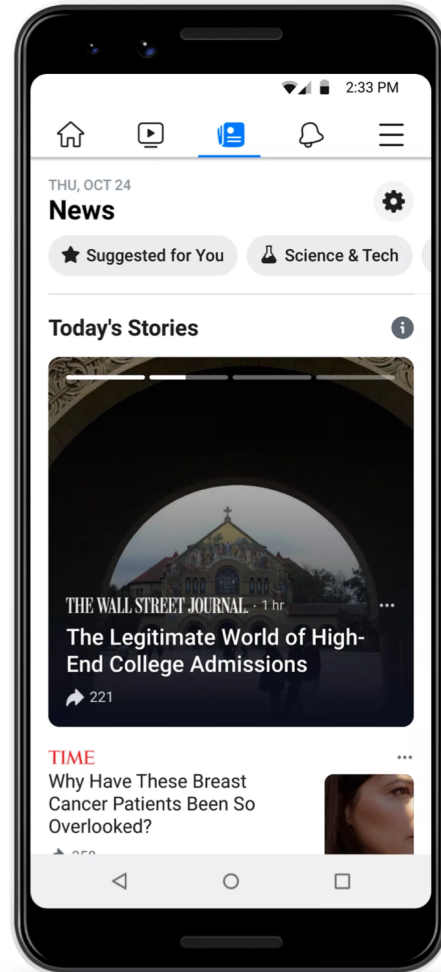
ORGANIZATION

ANALYTICS

ACTIVITY

SPONSORSHIP

FACEBOOK NEWS TAB



Facebook News Tab

★	Journalism business models	Yes - licencing (for some)
★	Relationship with the audience	Yes - links out to publisher web site
★	On-platform publisher controls	No
★	Display and ranking are editorial functions	Yes - human + algorithm
★	Mitigate harmful journalism effects of atomization	No - like other Facebook areas
★	Open standards and open web	No
★	Local geography as key signal	Some - 10 cities, Today In coming

QUESTIONS TO ASK

Do business goals align?

Ads vs. Subscription/donation, Closed vs. Open standards, Data: Read vs. Readers

Is journalism treated differently than other “content” types?

Ranking by authority or engagement?

Is geography used as a signal for local news discovery?

Does your news feed change based on location? How are stories from the local source ranked?

Where are the Product Managers?

Who has the authority for the main business areas (feed, search..)?

Who is the owner? What is their goal?

Private equity, Laurene Powell Jobs, Sundar Pichai..

GOVERNMENT AND REGULATIONS



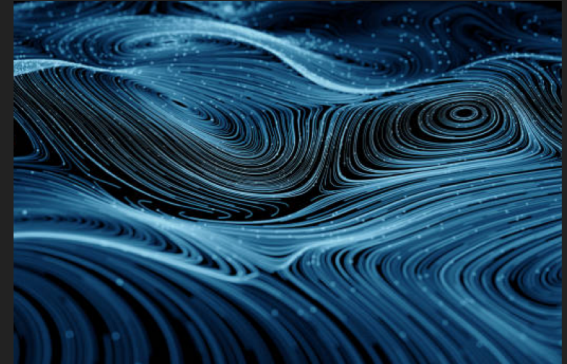
E.U.

General Data Protection Regulation
Online copyright overhaul



United States

California Consumer Privacy Act
State District Attorneys
Congress and Presidential Candidates



Unintended Consequences

RESOURCES

Newsletter

[Axios Media Trends](#)

[Digital Content Next](#)

[Mediagazer](#)

[REDEF Media](#)

University Centers

[Columbia Journalism Review](#)

[Harvard Nieman Lab](#)

Analysis

[Stratechery](#)

Research and Reports

[eMarketer Media and Entertainment](#)

[Future Institute Today - Trends for Journalism](#)

[Knight Foundation Reports](#)

[Pew Journalism and Media](#)

THANK
YOU

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